



Vicom Systems Teams with Load System AB to Deliver High-Availability SAN Solutions in Nordic Region

SAN Appliance Offerings Backed by Enterprise Integration Expertise

Redwood City, California – May 22, 2006 — Vicom Systems, provider of transparent wire-speed data services for systems and storage, announced today that it has signed a sales and integration services agreement with Load System AB, an enterprise integrator and IBM Business Partner that specializes in large-scale storage systems and solutions. Under the agreement, Load System will distribute, integrate, and provide services for Vicom’s SAN Mirroring, SAN Connect, and data migration appliances throughout the Nordic countries.

Enterprise customers as well as major computer system manufacturers, such as IBM, Sun Microsystems and HP, have used Vicom’s SAN Mirroring and data migration solutions in large-scale SAN deployments worldwide. Using an appliance that installs and operates transparently within a storage area network, Vicom products deliver high availability, data protection, routing, and data migration services that simplify the management and reduce capital costs of SAN operation.

“Vicom’s appliance-based solutions dramatically reduce the cost and complexity of protecting, migrating, and managing data on a SAN,” said Samuel Tam, CEO of Vicom Systems. “While our products are very easy to install and manage, today’s businesses depend on data to ship products and run their operations. Having a partner like Load System with deep expertise in large-scale systems as well as service and support capability is a tremendous asset both to our customers and to Vicom” said Tam.

“Load System is extremely pleased to represent Vicom Systems in the Nordic countries,” said Tore Natanaelsson, CEO of Load System AB. Managing and protecting data that is doubling every two years is a huge challenge for everyone, and Vicom Systems has some very important answers for our customers,” he said.

Customers and resellers in Sweden, Finland, Norway and Denmark may contact Load System for product, sales, and service information regarding Vicom Systems solutions in their respective countries. Other inquiries may be directed to Vicom Systems.

About Vicom Systems

Vicom Systems is a privately held company in Redwood City, California. Vicom specializes in the delivery of transparent, wire-speed data services for systems and storage. Vicom delivers on the long-standing promise of SANs: seamless consolidation, any-to-any connection, simplified management, and high availability. Vicom products and technology have been selected by OEMs including IBM, Sun Microsystems, and Hewlett-Packard. Enterprise customers include financial services and manufacturing firms in the Global IT 2000, healthcare organizations, retail, and entertainment companies. For more information on Vicom, please visit www.vicom.com.

About Load System AB

Load System AB has a long experience of and a high expertise in storage solutions for complex environments. Load System AB is an IBM Business Partner and offers a complete range of storage products for mainframe and Open System environments. Load System delivers professional services like storage and server consolidation, virtualization, business continuity, information lifecycle management, SAN management, data center documentation and data migration and can in addition offer 24/7 support to its customers. Load System is a privately held company located in Kista Science Tower of Stockholm, Sweden.

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