



Vicom Systems and Market Technology Announce Distribution Agreement for Latin America

Value-Added Distributor Helps Vicom Systems Expand its Network of Resellers in Latin America's Broadcast, Media and Entertainment Markets

Santa Clara, Calif. – February 15, 2012 – Vicom Systems, a leading provider of transparent wire-speed data services for systems and storage, today announced a new distribution agreement with Market Technology a leading specialist distributor across Latin America. Market Technology will be distributing Vicom's Vmirror™, Vmeter™, and FCmeter Plus™ high availability and QoS Video Management solutions to its network of resellers and integrators.

The Vmirror is a high-availability appliance built for enterprise-grade protection of Apple video editing and IT systems. Vmirror appliances add continuous, high-availability access and data protection to large-scale, Xsan, StorNext, and metaSAN compatible storage systems. The FCmeter™ 8G SAN QoS Manager is designed to boost workstation performance, while also eliminating steaming interruptions caused by congestion from burst I/O demands on shared storage. When installed in Mac Pro workstations, FCmeter's 8Gb/second, PCIe-to-FC interface card increases client performance up to 6.4GB/second of aggregate streaming capacity — enough to support up to 40 uncompressed video streams simultaneously. When installed with the bundled Vmeter SAN QoS Manager, the FCmeter™ 8G solution ensures sufficient streaming bandwidth is available for performance-critical operations, by automatically pacing lower-priority SAN clients with administrator specified maximum access rates.

“We are excited to add Vicom Systems to our product portfolio,” said Norman Milton Zeledon, Director of Market Technology. “Their advanced product design directly addresses the concerns of data security and availability in many of our key markets including creative media and broadcast. With the addition of Vicom's Vmirror™, Vmeter™, and FCmeter Plus products, Market Technology can provide some of the most advanced solutions on the market today. Vicom is an outstanding addition to our portfolio and will provide our channel partners with innovative storage solutions for their clients.”

“We are delighted to be entering this key partnership with Market Technology. Their far-reaching ability as a specialist distributor of data storage and infrastructure solutions in media and entertainment markets make them the perfect choice upon which to expand Vicom's channel business,” said Horatio Lo, Managing Director of Vmirror division, Vicom Systems.

About Market Technology

Markets Technology is a value-added specialist distributor of high performance storage and tools created for professional video and audio production. With a wealth of knowledge and experience that spans over 24 Years, Market Technology provides turnkey plug and play video solutions, from single editing systems to complex SAN video networks. For more information on Market Technology, please visit www.hddisk.us.com

About Vicom Systems

Vicom specializes in the delivery of transparent, wire speed data services for systems and storage. Vicom's technology and solutions deliver on the long-standing promise of SANs: seamless consolidation, any-to-any connection, simplified management, and high availability. The company's customers include Deutsche Bank, Wells Fargo, Ceva Logsitics, Intelsat, Turner Studios, and Korean Broadcasting System. For more information on Vicom, please visit www.vicom.com.