



Vicom Systems and Condre Storage Announce Distribution Agreement for United States

Storage Centric Distributor Allows Vicom Systems to Expand its Network of Resellers in Apple Media and Entertainment Markets

Santa Clara, Calif.– July 25, 2011 – Vicom Systems, a leading provider of transparent wire-speed data services for systems and storage, today announced a new distribution agreement with Condre Storage, Inc., a leading solutions providing distributor with a strong focus on data storage. Condre will promote Vicom’s Vmirror™ and Vmeter™ high availability and performance tuning storage solutions to its network of channel partners throughout the United States.

Condre Storage offers a hand-picked combination of product lines in hard drives, tape backup, RAID systems, storage area networking (SAN), and software to provide reseller partners with a wide variety of cost-effective storage solutions. Condre’s excellent support and extensive storage backgrounds sets them apart in helping resellers deliver the right solution to their customers.

“We are very excited to add the Vicom System product family to our line card,” said Dennis Maetzold, president of Condre Storage. “Their advanced offerings directly address the Apple media and entertainment storage market challenges surrounding business continuity and disaster recovery which are imminent concerns with our customers. With the addition of Vicom’s Vmirror™ and Vmeter™ products, we can provide some of the most advanced solutions on the market today. Vicom is an outstanding addition to our portfolio and will provide our channel with innovative storage solutions making them more competitive.”

“We are delighted to be entering this key partnership with Condre Storage. Their far-reaching expertise in the storage market makes them the perfect choice upon which to expand Vicom’s Vmirror/Vmeter channel business,” said Horatio Lo, managing director of Vmirror division, Vicom Systems.

About Condre Storage

Condre Storage Inc. is a Solutions Providing Distributor of computer hardware and software serving the VAR and reseller community with a specific product focus in data storage. Condre Storage has carefully chosen a combination of product lines in hard drives, tape backup, RAID systems, storage area networking (SAN), and software to provide our partners with a wide variety of storage solutions. Condre Storage's management, sales representatives, engineering staff, and support team, all have extensive backgrounds in the data storage market with more than 150 years combined. Additional information is available at www.condrestorage.com or 952-294-4900.

About Vicom Systems

Vicom specializes in the delivery of transparent, wire speed data services for systems and storage. Vicom’s technology and solutions deliver on the long-standing promise of SANs: seamless consolidation, any-to-any connection, simplified management, and high availability. The company’s customers include Deutsche Bank, Wells Fargo, Ceva Logistics, Intelsat, Turner Studios, and Korean Broadcasting. For more information on Vicom, please visit www.vicom.com.