Vicom Systems and Global Distribution Announce Distribution Agreement for EMEA

Value-Added Distributor Helps Vicom Systems Expand its Network of Resellers in Europe's Broadcast, Media and Entertainment Markets

Santa Clara, Calif. – September 9, 2011 – Vicom Systems, a leading provider of transparent wire-speed data services for systems and storage, today announced a new distribution agreement with Global Distribution a leading specialist distributor across EMEA. Global Distribution will be distributing Vicom's Vmirror™ and Vmeter™ high availability and performance tuning storage solutions to its network of resellers and integrators.

The Vmirror is a high-availability appliance built for enterprise-grade protection of Apple video editing and IT systems. Vmirror appliances add continuous, high-availability access and data protection to large-scale, Xsan and StorNext compatible storage systems such as ActiveRAID and ActiveSAN. The Vmeter SQM software allows for easy control and monitoring of client bandwidth in an Xsan and StorNext environment. Simply select a client on the SAN and adjust guaranteed minimum and maximum allowed bandwidth. Real-time statistics can be viewed per client or over the entire SAN with the Vmeter bandwidth statistics tool.

"We are excited to add Vicom Systems to our product portfolio," said Keith Warburton, director of Global Distribution. "Their advanced product design directly addresses the concerns of data security and availability in many of our key markets including creative media, broadcast, HPC, and scientific research. With the addition of Vicom's Vmirror™ and Vmeter™ products, Global can provide some of the most advanced solutions on the market today. Vicom is an outstanding addition to our portfolio and will provide our channel partners with innovative storage solutions for their clients."

"We are delighted to be entering this key partnership with Global Distribution. Their far-reaching ability as a specialist distributor of data storage and infrastructure solutions in media and entertainment markets make them the perfect choice upon which to expand Vicom's Vmirror/Vmeter channel business," said Horatio Lo, managing director of Vmirror division, Vicom Systems.

About Global Distribution

Global Distribution is a value-added, specialist distributor with a wealth of knowledge and experience in providing storage and infrastructure solutions for data-intensive computing environments within the audio/video, broadcast, CCTV, high-performance (HPC) markets as well as the wider IT industry and ever-growing Apple creative space. Dedicated to delivering the best new storage products and solutions to these markets, along with proactive support and development that is second to none, Global work very closely with all of their vendors, partners and resellers to meet the growing storage demands of users and businesses within these markets. Additional information is available at www.globaldistribution.com or +44 1223 228 000.

About Vicom Systems

Vicom specializes in the delivery of transparent, wire speed data services for systems and storage. Vicom's technology and solutions deliver on the long-standing promise of SANs: seamless consolidation, any-to-any connection, simplified management, and high availability. The company's customers include Deutsche Bank, Wells Fargo, Ceva Logsitics, Intelsat, Turner Studios, and Korean Broadcasting System. For more information on Vicom, please visit www.vicom.com.